



## Customer Information

March 2026

Dear Ladies and Gentlemen,

With this letter, we regret to inform you of recent developments related to the ongoing challenges in global markets, which necessitate an adjustment to our pricing structure.

We are currently observing significantly rising costs and shortages of key raw materials used in the production of our SEI-TAG and SEI-FILM product lines. The logistical situation also remains complex, with continued pressure on packaging and transport costs.

A major factor contributing to these current challenges is, in particular, the conflicts in the Middle East. These are causing considerable uncertainty and have an impact on global energy markets.

These developments are leading to an obvious marked increase in energy costs, which represent a significant component in the production processes of our suppliers. In addition, the current geopolitical situation is resulting in shortages of raw materials – in some cases suppliers already have been forced to declare force majeure.

These external factors, along with increased logistics costs, are unfortunately beyond our control and compel us to implement corresponding price adjustments.

We are fully aware that these circumstances present difficulties for you as our valued customers. Our primary objective is to actively relieve the impact of rising costs, secure our supply chains, and continue to serve you reliably with unchanged quality.

Please note that all existing orders will of course be fulfilled at the agreed prices. All new orders received from now on will require a pricing review.

Further price changes could not be rule out in the coming weeks, should the current geopolitical situation remain unchanged.

Thank you in advance for your understanding and together with you we look forward to overcoming this challenging period.

Please do not hesitate to contact us at any time as we are at your disposal to answer question you may have.

Yours faithfully,  
**Your SEIBERT-PFV Team**

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